



## Oracle Products Licensing

Oracle Corporation's Global Pricing and Licensing organization establishes uniform corporate policies for Oracle customers and partners. Xplore Software Consulting Inc. helps you get the best price on new software licensing purchases and best value from your existing licensing scenario. Xplore Software Consulting Inc.'s Software Licensing Services provides a comprehensive overview of Oracle software licensing and pricing practices to help you optimize your Oracle licensing agreements.

Xplore Software Consulting Inc. will work hand-in-hand with your team to ensure that not only is your software properly registered and compliant, but also make you fully understand your licensing responsibilities and manage risk associated with under or improperly licensed software. Because of our partnership with Oracle, we have a direct pipeline into Oracle Corp. and are in the best position to accurately present your particular business needs and concerns.

Xplore Software Consulting Inc. helps you review the status of your existing Oracle software, taking advantage of fundamental changes in Oracle licensing and awareness of the impact that different licensing approaches can have on your Oracle support costs.

Xplore Software Consulting Inc. Software Licensing Services:

- Determines licensing cost of planned and/or proposed new business solutions.
- Recommends licensing alternatives, including license types, product editions, licensing metrics and "perpetual" vs. "term" licenses
- Assessment of current licensing portfolio for potential areas of savings, taking into consideration new licensing approaches and impact to annual support payments
- Assess backup, failover and/or disaster recovery licensing implications